



Complete Specialty Solutions Completes Funding Round and Launches Stream Dental Software Platform

Industry First In-House Specialty Software Platform for DSOs & Traveling Specialists

HOUSTON, TX (August 9, 2022) – Complete Specialty Solutions (CSS), the nation’s leading in-house specialty solutions provider to DSOs, today announced the commercial launch of its proprietary software platform **Stream Dental** for managing the complex operational workflow associated with in-house specialty services. “We are honored to launch the Stream Dental platform in partnership with leading regional and national DSOs and a network of experienced specialists,” said Santosh Patel, president of CSS. The company has a long history of operating specialty services reaching over 200 offices through its large specialist network. Recognizing the accelerating trends of DSOs seeking to bring specialty services in-house along with specialists seeking alternatives to the burdens of practice ownership, CSS is launching the industry’s first comprehensive software solution to elevate in-house specialty performance with a focus on growth, compliance, patient experience, and specialist engagement.

The Stream platform was originally created in 2019 as an internal solution to digitize and hardwire best practice workflows and communications within the CSS network of 200+ practices where CSS operates all aspects of in-house specialty services as a fully managed solution. “Based on the experience and insights from providing over 20,000 cases across all major specialties, we’ve been able to develop a unique platform for managing workflow and optimizing results from specialty services programs. We look forward to sharing these capabilities with DSOs and traveling specialists across the country,” said Patel.

Key capabilities of the Stream platform include:

- Enhanced referral capture and tracking with CRM capabilities
- Multi-channel, specialty-specific patient engagement
- Specialist apps for enhanced planning and clinical collaboration
- Robust enterprise analytics and decision support
- Comprehensive safety, risk management and compliance support across clinical ops & HIPAA
- Supports both in-house and external specialty referral workflows

MB2 Dental – Justin Puckett, President

“Great specialty tech platform that provides immediate growth and operations improvement. The CSS team is deeply committed to building the best-in-class tech for all aspects of in-house specialty. This was a no-brainer.”

Dental Care Alliance – Jennifer Goodwin, Regional Manager

"The technology and dashboards Complete Specialty Solutions has designed have made the referral process and scheduling specialty procedures turnkey. It's simple and quick for all team members. No paper or sticky notes to get lost. All referrals in one place!"

CSS is also announcing a funding round led by Indicator Ventures, BP Capital, and Old Three Hundred Capital. The company will use the funding to bring Stream Dental to more DSOs and specialists across North America. The funding will also enable CSS to expand its product offering and enhance its customer experience for dental practices, specialists, and patients. “Complete Specialty Solutions is a game changer for the dental industry,” Said Baiyin Murphy, general partner at Indicator Ventures. “They have a keen understanding of the operational rigor it takes to bring specialty services closer to the dental offices and patients leading to better outcomes and profits. Their approach is a triple-win for specialists, dental offices, and patients alike.”

“We’re very excited to launch the industry’s first and only SaaS platform focused on elevating in-house specialty performance, which can often represent up to half of a DSOs overall revenue,” said Omar Alvi, CEO of CSS.

“Through our years of experience operating all aspects of in-house specialty services, we’ve identified the most



significant pain points and opportunities and are now bringing these capabilities to all DSOs and traveling specialists across the country. We're committed to investing heavily in the ongoing expansion of our software capabilities to deliver increasing benefits to DSOs, specialists, and patients."

About Complete Specialty Solutions (CSS)

Based in Houston, TX, CSS is the nation's leading provider of fully managed specialty services for DSOs, powered by Stream Dental, its proprietary technology platform that digitizes and hardwires critical workflows and communications required to maximize the specialty services opportunity. CSS provides a turn-key solution that immediately expands clinical capabilities with enhanced quality of service, while increasing revenue and profits with zero up-front investment. For more information, visit www.completespecialty.com.

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<https://completespecialty.com/>